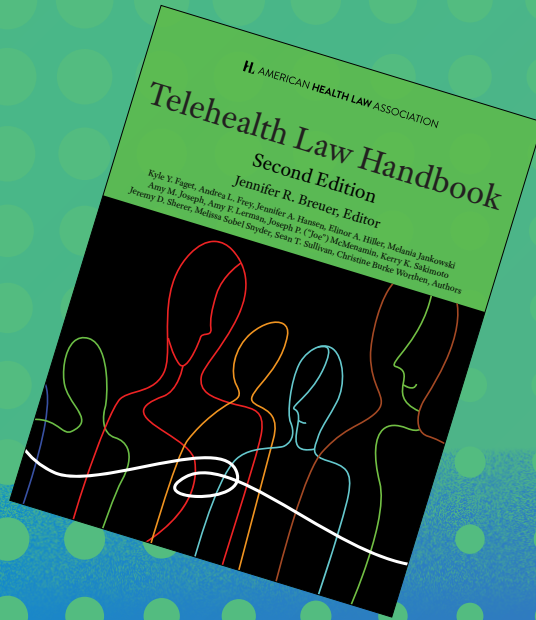
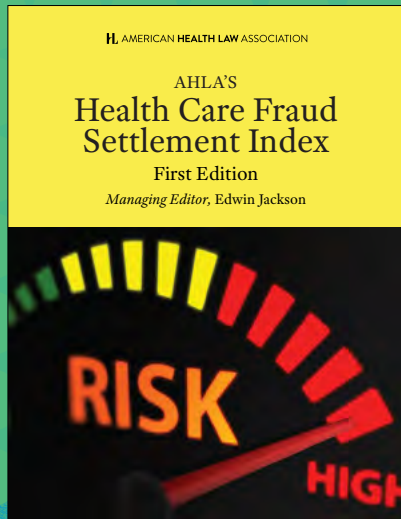
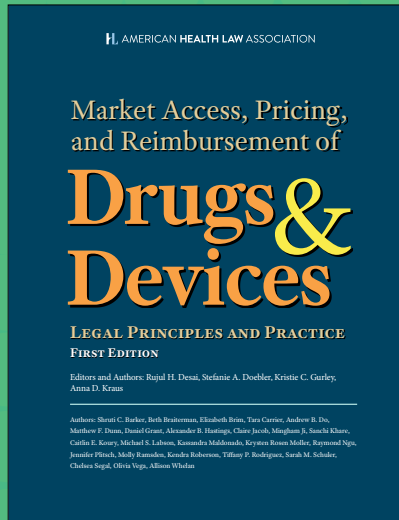
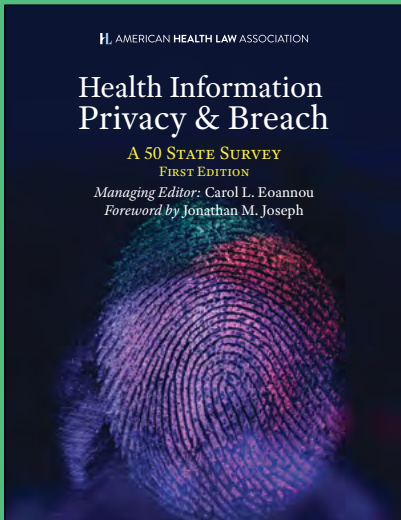


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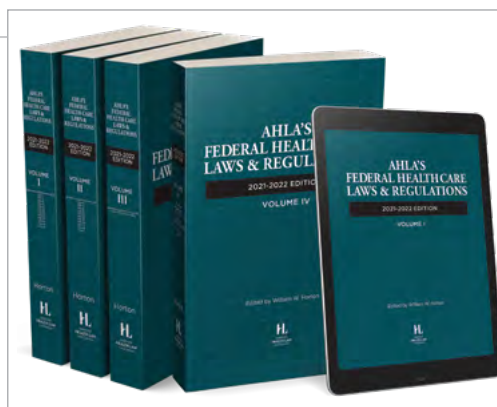


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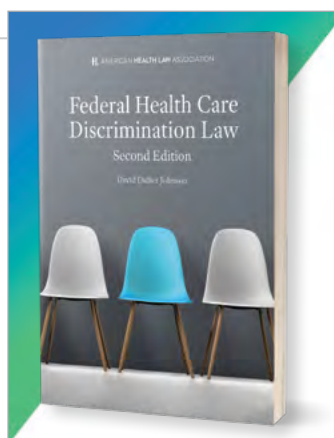


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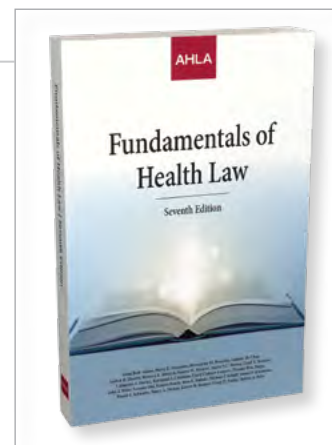
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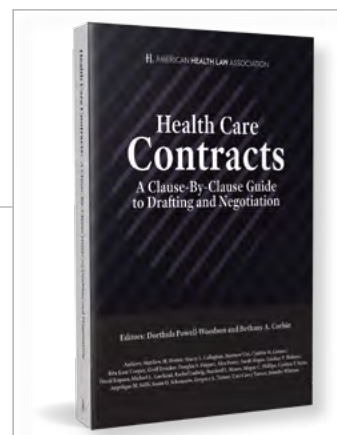
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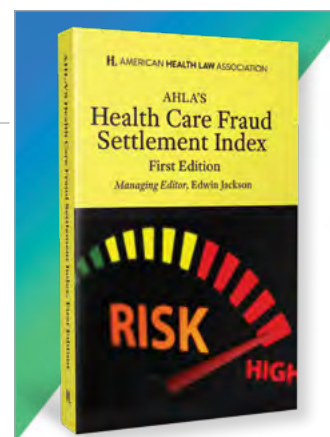
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Charles B. Oppenheim, Benjamin A. Durie, Amy M. Joseph, Authors

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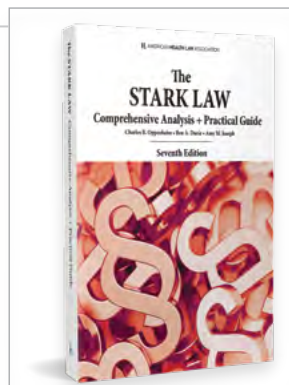


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From the AHLA Fraud and Abuse Practice Group

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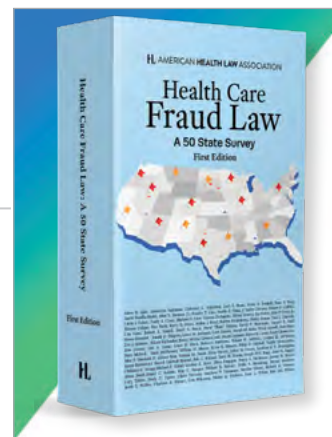
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Laura F. Laemmle-Weidenfeld, Author

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False Claims Act & the Health Care Industry: Counseling & Litigation

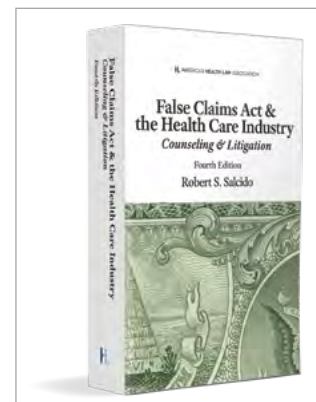
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Robert S. Salcido, Author

In this Fourth Edition of *False Claims Act & the Health Care Industry*, author Robert S. Salcido shares his deep insight on application of this federal statute to entities in the health care industry. Chapters include robust analysis of, and exhaustive citation to, interpretation by legislators, federal district courts, circuit courts of appeal, the United States Supreme Court, and relevant federal agencies.

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- > The necessity that relators alleging a corporate-wide scheme furnish corporate-wide proof
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- > Whether a false implied representation must be linked to specific codes and factual representations on the claim form
- > Whether a case should be dismissed if a plaintiff relies on sub-regulatory guidance to establish falsity
- > How courts have applied a "holistic" test to determine whether a false representation is material to the government's determination to pay
- > Whether relators can pursue additional claims against the defendant once the government intervenes
- > What the government must show to dismiss *qui tam* actions over a relator's objection
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Fraud and Abuse Investigations Handbook for the Health Care Industry

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Paul W. Shaw, Robert A. Griffith, Authors

This Second Edition of *Fraud and Abuse Investigations Handbook for the Health Care Industry* provides not only the legal context surrounding health care fraud investigations, but also the insight critical to managing the process—and potentially the outcomes that follow. It is accessible for health care administrators, executives, medical directors, office managers, and physicians who need to arm themselves with a broad understanding of fraud and abuse enforcements.

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- > A chapter on the collateral consequences that may follow a health care fraud and abuse investigation, including impact on private health insurance participation, state medical board licenses, and more

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Health Information

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Telehealth Law Handbook

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The COVID-19 pandemic ushered in not only an extraordinary need for health care providers to build telehealth capabilities, but also extraordinary regulatory flexibility, as federal and state authorities enacted emergency exceptions and permanent changes to longstanding requirements that had previously posed challenges to the adoption of telehealth. In this changed environment, the American Health Law Association is pleased to bring you the expanded and updated second edition of *Telehealth Law Handbook*.

The editor and authors of this new edition have expanded the contents to reflect considerations key to understanding today's telehealth legal and operational environment. Maintaining their concise and practical approach to the subject, the authors explain and assess the current state of the law, highlighting risks and opportunities for readers to consider today and into the future. Also included: two 50-state surveys and downloadable sample practice tools.

AHLA recommends this book to advisors of health care entities, technology developers, policy makers, payers, investors, and anyone working to offer telehealth to patients, wherever they may be.

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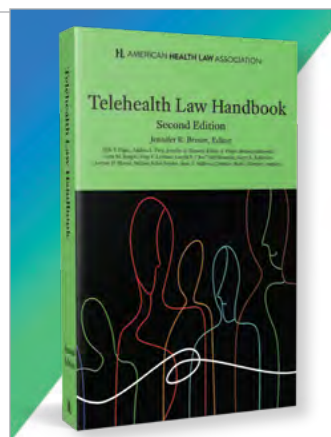


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NEW PUBLICATION**Health Information Privacy & Breach: A 50 State Survey**

FIRST EDITION

*Carol L. Eoannou, Managing Editor**Foreword by Jonathan M. Joseph*

With the vast expansion of telehealth, it has become routine for providers, patients, and health care data to virtually cross state lines. AHLA has done a deep dive into the laws of privacy and data breach in all 50 states and the District of Columbia to develop this new title. Each state's survey consists of a detailed and well-organized analysis of the jurisdiction's regulatory framework.

This resource is designed to assist health care industry stakeholders and advisors meet their obligations under state law regarding the digital information created, maintained, and exchanged for the benefit of patients and consumers. Whether responding to a possible data breach or drafting policies related to health record privacy and security, this invaluable publication will facilitate compliance with the highly variable laws regulating this digital data.

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- Information Definition

- Breach Event Requiring Notice

- Breach Event Definition
 - Exemptions

- Notice Requirements

- Form

- Timing

- Substitute Notice

- Who Must Be Notified of Breach?

- Additional Notices

- Content of Notice

- Delayed Notice of a Data Breach

- Potential Penalties Enumerated in the Statute

For Medical Data Breach Notification

- Type of Information Triggering Notification
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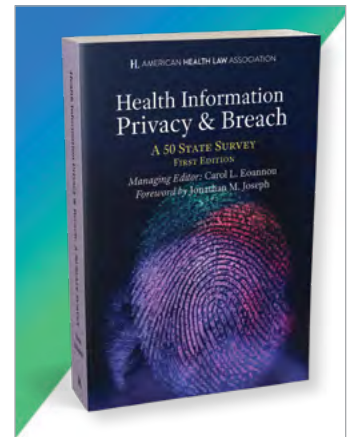
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LIFE SCIENCES

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Market Access, Pricing, and Reimbursement of Drugs and Devices: Legal Principles and Practice

FIRST EDITION

*Rujul H. Desai, Stefanie A. Doebler, Kristie C. Gurley, Anna D. Kraus, Editors and authors**Shruti C. Barker, Beth Braiterman, Elizabeth Brim, Tara Carrier, Andrew B. Do, Matthew F. Dunn, Daniel Grant, Alexander B. Hastings, Claire Jacob, Mingham Ji, Sanchi Khare, Caitlin E. Koury, Michael S. Labson, Kassandra Maldonado, Krysten Rosen Moller, Raymond Ngu, Jennifer Plichtsch, Molly Ramsden, Kendra Roberson, Tiffany P. Rodriguez, Sarah M. Schuler, Chelsea Segal, Olivia Vega, Allison Whelan, Authors*

Market Access, Pricing, and Reimbursement of Drugs & Devices is a brand new publication that provides a uniquely extensive examination of the legal and business considerations relating to drug and device manufacturing and distribution, including market access, pricing, reimbursement, and promotion.

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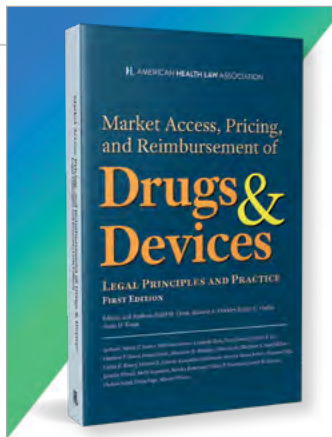
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Pharmaceutical and Medical Device Compliance Manual

SECOND EDITION

Co-published with Seton Hall Law School's Center for Health & Pharmaceutical Law & Policy
Ela Bochenek, Carl H. Coleman, Amy Matey, Editors

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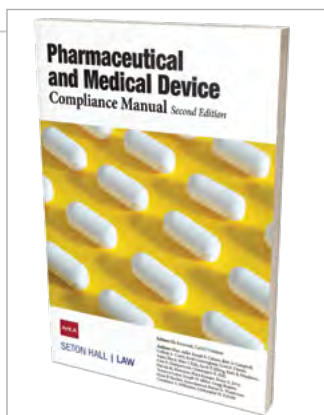


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Vaccine, Vaccination, and Immunization Law

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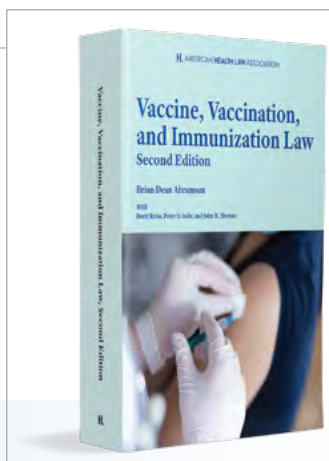


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PHYSICIANS

Representing Physicians Handbook

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A Task Force of the AHLA Physician Organizations Practice Group

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with numerous Contributing Authors

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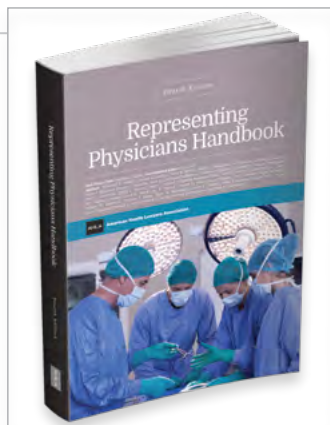


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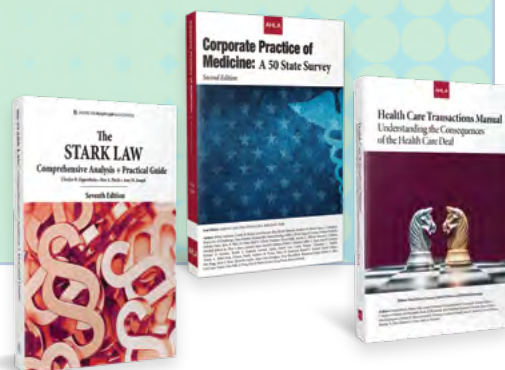
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Health Care Transactions Manual, p. 20

Corporate Practice of Medicine, p. 21



The Complete Medical Staff, Peer Review, and Hearing Guidebook

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Christopher A. Adelman, S. Allan Adelman, Mayo B. Alao, Charles Chulack, Joshua Hodges, Maggie Martin, Lauren M. Massucci, Hala Mouzaffar, and Dan Mulholland, Authors

Readers will find a concise and comprehensive discussion of issues commonly faced by attorneys and others working in and around the interdependent relationship of a health care entity and its medical staff. The authors examine this complex relationship from both practical and legal perspectives. From application to separation, this work provides analysis, cautions, recommendations, and examples of provisions for bylaws and associated documents—sample tools that can be tailored to suit the needs of a variety of health care entities.

The Complete Medical Staff, Peer Review, and Hearing Guidebook addresses trends toward informal resolution, increased integration, growing reliance on allied health professionals, and much more.

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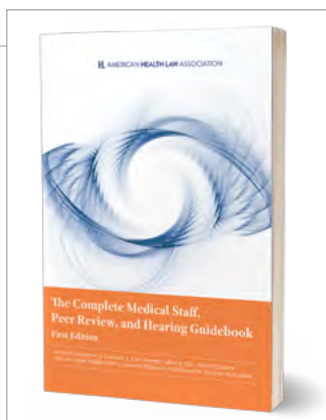


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Health Care Finance and Transactions

Health Care Transactions Manual: Understanding the Consequences of the Health Care Deal

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Health care transactions pose unique and complex legal questions arising from intense federal and state regulation and enforcement. This *Manual* is the ideal guide for gaining an understanding of the legal landscape, and for managing the risks involved in structuring health care deals.

What makes sense in the business world does not always make sense in the health care world, and this publication is your key for knowing the difference and avoiding potential pitfalls. The *Manual* will help you understand nuances such as:

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- > The need to comply with both non-disclosure terms and federal and state privacy laws when conducting due diligence
- > How increased collaboration between health care entities may give rise to antitrust issues
- > How tax-exempt status may be impacted in the course of a deal between exempt and non-exempt entities
- > The need to consider state and federal environmental implications as they relate to radioactive materials used in patient care

With contributions from more than a dozen attorney practitioners, the *Manual* provides invaluable practical guidance covering everything from the transactional basics to deep-divide discussions for negotiating complicated deals. The book also contains more than 20 downloadable exhibits, ranging from a Sample Preliminary Due Diligence Request to a Sample Closing Checklist.

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- Exhibit 2 Sample Medical Group Due Diligence Request List
- Exhibit 3 Sample Physician Practice Acquisition Due Diligence Request
- Exhibit 4 Sample Real Estate Due Diligence Request
- Exhibit 5 Sample HIPAA Due Diligence Request List
- Exhibit 6 Sample Common Interest Agreement
- Exhibit 7 Sample Confidentiality and Nondisclosure Agreement
- Exhibit 8 Sample Antitrust Compliance Transaction Guidelines
- Exhibit 9 Summary of Selected Potentially Relevant Legal Considerations
- Exhibit 10 CMS Open Payment Registry Review Checklist
- Exhibit 11 Sample Health Information Provisions
- Exhibit 12 Typical Private Equity Fund Structure
- Exhibit 13 Sample Affiliation Provisions
- Exhibit 14 Typical JV Formation/Governance Issues to Consider
- Exhibit 15 10 Common Health Care Compliance Concerns Related to Hospital/Physician Transactions
- Exhibit 16 Physician Contract Review Checklist
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- Exhibit 18 Sample Proposal to Purchase Assets
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The corporate practice of medicine (CPOM) doctrine seeks to keep non-physician corporation owners from interfering with a physician's professional judgment. CPOM application is far from simple, and adoption and enforcement vary by state. States adopt various models—with exceptions—and others eliminate the prohibition completely, while some states have CPOM prohibitions that are not enforced.

In the latest edition of this popular guide, the authors have expanded coverage to include an even broader range of health care professionals. You will find the latest information on practice restrictions by state as they relate to: behavioral health providers, chiropractors, optometrists, and more. CPOM researchers typically need to review a tangled web of statutes, regulations, case law, and attorney general or agency opinions to gain useful insight. The authors have provided a time-saving roadmap to help you:

- > Learn which model of the doctrine a specific state follows
- > Discover sources to consult for more detail
- > Explore related issues like fee splitting and the unlicensed practice of medicine

This survey is invaluable to attorneys who represent health care entities, organizations, businesses, physicians, and investors looking for opportunities in this complex regulatory sector. Use it to efficiently gain a thorough exploration of the doctrine in each state and the District of Columbia.

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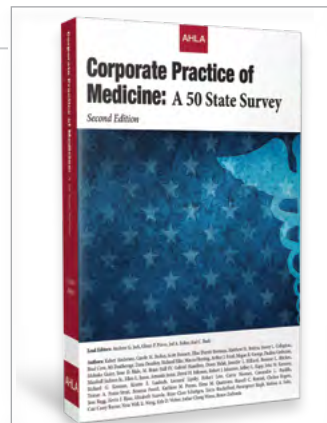
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Antitrust

Antitrust and Health Care: A Comprehensive Guide

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Christine L. White, Saralisa C. Brau, David Marx Jr., Authors and Editors
Joshua H. Soven, Shoshana Speiser, and Kati Williams, Contributing Authors

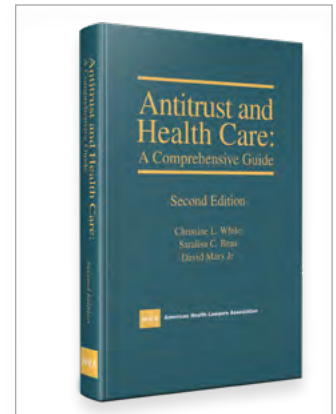
The Second Edition of this publication squarely meets the practitioner's need for a clear, concise overview of general antitrust principles, along with analyses of their application to the health care sector.

The authors draw on their significant government enforcement and private sector counseling and litigation experience to provide practical insights for:

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- > The creation, distribution, and use of emails, electronic documents, and other materials
- > Antitrust safety zones, defenses, and immunities

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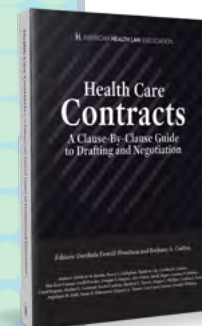
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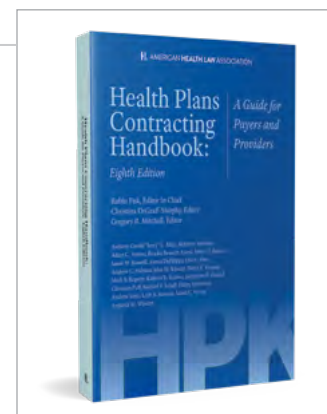
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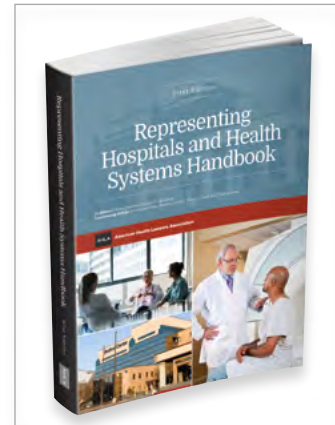
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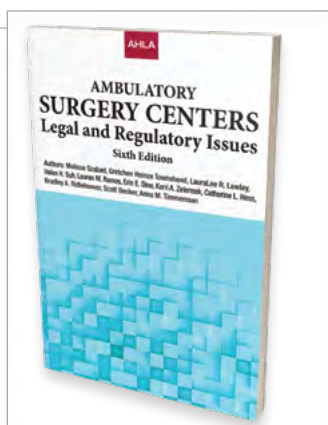
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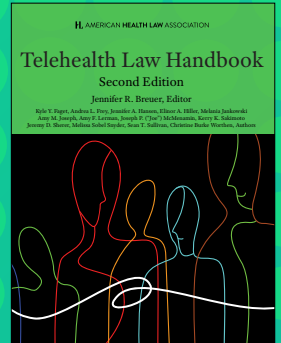
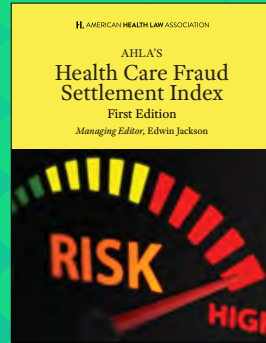
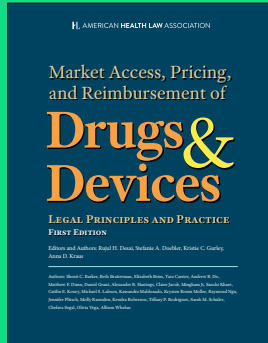
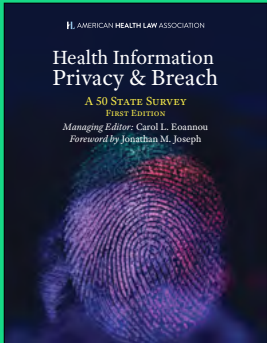
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