



THREE RULES OF CROSS-EXAMINATION

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Create **BETTER CONTROL** of your cross-examination of any witness, including experts, with **PROVEN TECHNIQUES** from Pozner & Dodd.



Leading Questions Only

The Federal Rules of Evidence and the rules of evidence of all states, permit leading questions on cross (Fed. R. Evid. 611(c)). Simultaneously, the right to use leading questions is almost wholly denied the direct examiner. This is the fundamentally distinguishing factor of cross. It is the critical advantage given us that must always be pressed.

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One New Fact Per Question

By placing only a single new fact before a witness, the witness's ability to evade is dramatically diminished.

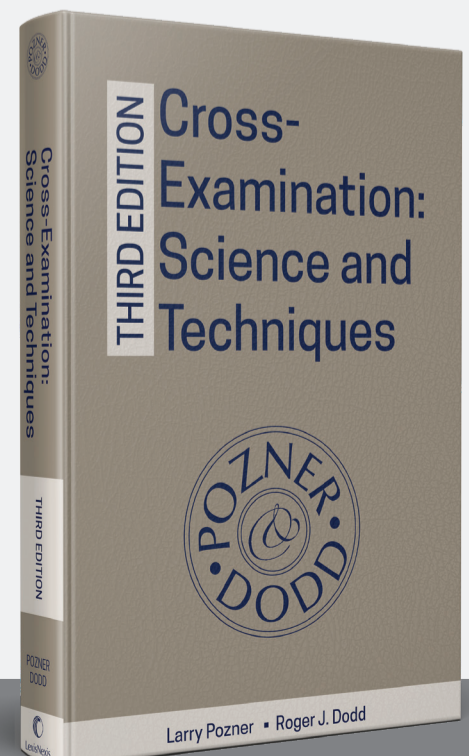
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Break Cross Into a Series of Logical Progressions to Each Specific Factual Goal

Cross of a witness is not a monolithic exercise. Instead, the cross of any witness is a series of factual goal-oriented exercises. The third technique of the only three rules of cross is to break the cross into separate and definable goals.

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